

## Message Text

UNCLASSIFIED

PAGE 01 ISLAMA 06166 160843Z

ACTION OPIC-06

INFO OCT-01 NEA-10 ISO-00 AID-05 EB-07 COME-00 TRSE-00

OMB-01 CIAE-00 INR-07 NSAE-00 /037 W

-----160852Z 088541 /15

R 160650Z JUN 77

FM AMEMBASSY ISLAMABAD

TO SECSTATE WASHDC 2296

INFO AMCONSUL KARACHI

AMCONSUL LAHORE

UNCLAS ISLAMABAD 6166

E.O. 11652: N/A

TAGS: EAID: EFIN, EINV, PK

SUBJ: OPIC: REQUEST FOR POLITICAL RISK CONSTRUCTION INSURANCE  
FOR DILLINGHAM CORPORATION

REF: HAWKINS MEMO DATED JUNE 6, 1977

1. THE TARBELA DAM AND ASSOCIATED POWER STATION ARE VITAL DEVELOPMENT PROJECTS FOR PAKISTAN. THE US HAS BEEN DIRECTLY INVOLVED IN THE DAM AS A CONTRIBUTOR TO THE TARBELA DEVELOPMENT FUND UNDER THE MANAGEMENT OF THE IBRD. THE POWER STATION, PART OF WHICH IS BEING FINANCED BY THE ASIAN DEVELOPMENT BANK, WILL ULTIMATELY CONSIST OF TWELVE TURBINES INSTALLED IN THREE STAGES OF FOUR EACH. THE FIRST FOUR TURBINES HAVE BEEN INSTALLED, WITH GENERATION FROM NO. 1 STARTING IN MAY 1977 AND THE OTHER THREE COMING ON STREAM AT MONTHLY INTERVALS. THIS PROJECT, CONSEQUENTLY, IS ONE THE EMBASSY IS IN FAVOR OF SUPPORTING. IT APPEARS TO US TO MEET OPIC'S CRITERIA OF NEWNESS AND CONTRIBUTION TO THE COUNTRY'S DEVELOPMENT.

2. MR. G. R. STANBROOK, REPRESENTING DILLINGHAM AUSTRALIA, HAD VISITED THE EMBASSY ON APRIL 8 AND UNCLASSIFIED

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DISCUSSED BRIEFLY WITH EMBOFFS HIS COMPANY'S BID FOR THE CIVIL ENGINEERING WORKS ON THE SECOND STAGE OF THE TARBELA POWERHOUSE. IN THIS DISCUSSION, MR. STANBROOK DID CLEARLY STATE THAT THE US INTEREST IN THE DILLINGHAM BID WOULD BE ONLY INDIRECT AS THE BID WOULD COME FROM DILLINGHAM AUSTRALIA, WITH ALL STAFF AND EQUIPMENT TO BE SOURCED FROM AUSTRALIA. THE

INFORMATION WE HAVE AT POST ON OPIC INSURANCE  
CRITERIA WOULD SUGGEST THAT OPIC MAY NEED TO SEEK  
SPECIAL JUSTIFICATION FROM DILLINGHAM FOR THIS PRO-  
CUREMENT PATTERN IF IT IS TO ISSUE THE INSURANCE.

3. WOULD APPRECIATE BEING ADVISED ASAP OF OPIC'S  
DECISION. WE ALSO NOTE THAT OPIC HAS ADVISED  
DILLINGHAM TO WRITE DIRECTLY TO THE GOP FOR THE  
REQUIRED FOREIGN GOVERNMENT APPROVAL. PROCEDURES  
AGREED TO WITH THE GOP CALL FOR THE COMPANY SEEKING  
INSURANCE TO SEND THE LETTER REQUESTING GOP APPROVAL  
THROUGH THE EMBASSY. SINCE THE CHANCES OF A TIMELY  
REACTION FROM THE GOVERNMENT ARE IMPROVED BY  
FOLLOWING THIS PROCEDURE, WE STRONGLY RECOMMEND THAT  
OPIC TELL DILLINGHAM TO SEND ITS LETTER TO THE  
ECONOMIC SECTION OF THE EMBASSY FOR FORWARDING TO  
THE GOP.  
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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CONSTRUCTION, INSURANCE  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 16-Jun-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
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**Disposition Approved on Date:**  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Original Handling Restrictions:** n/a  
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**Review Release Event:** n/a  
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**Subject:** OPIC: REQUEST FOR POLITICAL RISK CONSTRUCTION INSURANCE FOR DILLINGHAM CORPORATION  
**TAGS:** EAID, EFIN, EINV, PK, DILLINGHAM CORPORATION  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
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